



Universities Push to Get Insurance Consortium Structure Bill on Lame Duck Agenda



State universities are looking to create more certainty around their insurance pool before the end of the year with legislation that's currently pending before the General Assembly.

A measure (HB 416) to apply a model for political subdivision insurance pools to an insurance consortium of state universities is a priority heading into lame duck, said Mike Suver, Inter-University Council vice president of government relations.

Under current law, universities are authorized to purchase liability insurance and take part in an insurance pool, but it doesn't provide additional guidance, he said.

"When you look at the section of current law that governs this, there is really not a whole lot there and we figure given how much is at stake, how much we cover and what the costs are, we want a more formal governance structure so it's not quite this loose confederation of participants," he said in an interview.

Ohio State University is the only four-year state institution that's not part of the Inter-University Council Insurance Consortium that was created in 1994 as a voluntary non-profit association.

[Read more](#)

NAIFA Member to Chair House Insurance Committee



NAIFA member, Rep. **Tom Brinkman** (R-Cincinnati), has been appointed to serve as chair of the House Insurance Committee by Speaker of the House Cliff Rosenberger (R-Clarksville).

Brinkman has served as vice chair of the committee since April.

"I look forward to bringing my background in the insurance agency and my previous experience as a chairman to the service of the people of Ohio in this new role as chairman of the Insurance Committee of the Ohio House of Representatives," Brinkman said in a news release.

Brinkman also serves on the House Commerce and Labor Committee and the Public Utilities Committee.

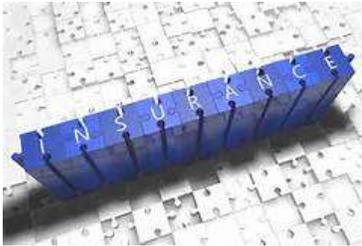
Barbara Sears, former chair of the committee, was named assistant director of the governor's Office of Health Transformation in June.

Rep. Brinkman also received the Freedom Award from the Ohio Republican Liberty Caucus during that organization's recent biannual convention

According to the organization's release, "Brinkman has amassed the best rating by the Liberty Caucus among all eligible Statehouse legislators in Ohio. As a member of the General Assembly, Brinkman has sponsored legislation to expand Second Amendment rights and reform civil asset forfeiture, as well as championed elimination of Common Core in Ohio's schools.

A life insurance salesman and resident of Cincinnati, Brinkman is a graduate of George Washington University in Washington, D.C. (1979), with a Bachelor of Arts degree in history and political science. He lives in Mt. Lookout with his wife Cathy. They have six children.

Business Entity Licenses Expired September 30, 2016



In addition to the mandatory application that must be completed every two years by agents to renew their individual insurance license, **agencies with a business entity license (major lines) were to also submit an application to renew their license by Sept. 30.**

Renewal applications should be submitted through [NIPR](#). Click [here](#) for instructions.

Don't know if you have a business entity license? A [business entity license](#) is required for any business entity (corporations, limited liability companies, limited liability partnerships, general partnerships) conducting the business of insurance in Ohio.

You can check ODI's [Agent/Agency Locator](#) to see your business entity information by selecting "Business Entity" in the drop down menu next to "Search For."

Three More Appointed to NARAB Board



During the last week in August the White House announced three more nominations to the National Association of Registered Agents and Brokers (NARAB) board.

John M. Huff is the director of the Missouri Department of Insurance, Financial Institutions and Professional Registration, and is the 2016 president of the National Association of Insurance Commissioners (NAIC). Lori Wing-Heier is the director of the Division of Insurance of the Department of Commerce, Community and Economic Development for the state of Alaska. Robert Suglia is senior vice president and general counsel at Amica Mutual Insurance Co. in Rhode Island.

The three most recent nominations join seven other individuals nominated earlier this year. The first 10 nominations are now pending before the U.S. Senate, which must confirm the nominees before they begin service on the NARAB board. Hopefully the Senate will confirm these nominees as well as the remaining nominees prior to the conclusion of the 114th Congress at the end of the year. If the Senate does not act before then, the nominations must be resubmitted by the next Administration.

Once all are appointed the Board will work to help streamline the agent licensing process. The 13-member board of directors will ultimately consist of eight state insurance regulators and five private-sector representatives. In managing the nonprofit, nongovernmental entity, the board must operate transparently and will not be part of any federal agency.

NARAB will provide agents and agencies with a vehicle for obtaining the authority necessary to operate on a multistate, nonresident basis. It is designed to establish true licensing reciprocity and create a one-stop compliance vehicle for nonresident licenses.

Lt. Governor Mary Taylor Launches "Think Again" Insurance Initiative

Are you financially fit and insurance-ready?



Ohio Lt. Governor Mary Taylor announced the launch of the "Think Again" insurance initiative to empower Ohioans at all life stages to take charge of their financial future by planning, organizing and sharing their financial and insurance information with each other now.

From millennials to baby boomers, to the gen-x "sandwich" generation in-between, the Think Again insurance initiative is designed to get families talking and examining their planning for a financially fit and insurance-ready future.

"This initiative is designed to stimulate conversation and action among families and friends across all age groups," said Taylor, also director of the Ohio Department of Insurance. "Having these conversations now can ease future life transitions."

[Read more](#)

Show Enhanced Value to Your Commercial Clients



A quality workers' compensation program can help businesses thrive. As a NAIFA member, you can offer your clients one of the most reputable programs in the state that gives businesses the stability and support needed to stay safe and productive. Offered in conjunction with Ohio Insurance Agents Association, Inc. (OIA), the group rating program:

- Includes support from CompManagement, a leading third-party administrator and trusted OIA partner for nearly 20 years.
- Provides effective safety training to reduce claim severity and frequency.
- Offers multiple savings tiers so most businesses qualify for significant savings.
 - Average savings of \$2,700, with 41 tiers available

It's easy to market OIA's Workers' Comp Group Rating Program because we provide free tools to help you succeed:

- Personalized AC-3 forms for your agency, available online
- Sales-oriented sample marketing letters, available online
- Agency training services

Personalized support is provided. Please call Laura Boley at (800) 555-1742 or go to ohioinsuranceagents.com/workcomp for more information. This is an exclusive member benefit of NAIFA-Ohio and OIA, so identify yourself as a NAIFA-Ohio member.

OIA Service Corporation

Two New Insurance Department Heads



Lt. Governor Mary Taylor has named two to key posts at the Ohio Department of Insurance. Allison Conklin will serve as Assistant Director of Legislative Affairs and Amanda Baird is the new General Counsel.

"Allison and Amanda understand the workings of government and insurance and their dynamic skills will enhance our leadership team," said Taylor, also director of the Ohio Department of Insurance. "I am excited to have them centrally involved in carrying out our duty to serve and protect Ohioans."

Baird supervises legal assistance provided to the department's divisions and litigation. Previously, she was counsel at the Ohio Department of Commerce, Division of Financial Institutions. Baird also founded and was a managing member of Baird Law Offices, providing general corporate counsel services and representation.

Conklin manages the department's legislative initiatives and engages industry stakeholders. The department's former legislative liaison, she previously worked in the Ohio Senate and United States Senate.

ODI Appointed Receiver for InHealth Mutual

Ohio Lt. Gov. and Department of Insurance (ODI) Director Mary Taylor Thursday has been appointed receiver for Coordinated Health Mutual Inc. following the department's request to liquidate the company, which provides health insurance to nearly 22,000 Ohioans under its InHealth Mutual brand. The action allows ODI to assure that claims of policyholders, providers and vendors are provided for in an orderly manner while it winds down company operations.

Franklin County Common Pleas Judge Kim Brown granted the ODI request to operate the company, pay policyholder claims and control the cash reserve held by the company.

Under the order, InHealth policy holders must continue to pay their premiums; providers must continue to honor their contract for service to InHealth policyholders; and vendors must work with Taylor to continue to provide necessary services to the company.

[Read more](#)

Jack E. Bobo Award of Excellence

Congratulations to **NAIFA-Cincinnati** and **NAIFA-Mansfield** for receiving the Jack E. Bobo Gold Awards of Excellence during NAIFA's 2016 Performance + Purpose meeting in Las Vegas.

The Jack E. Bobo Award of Excellence is so named in honor of Jack E. Bobo, CLU, FMLI, who proudly served NAIFA as National President and as Executive Vice President, and is a recipient of the prestigious John Newton Russell Award. Appropriately, these awards recognize associations and their leaders who excel in all facets of association management including Advocacy & Government Relations, Governance & Administration, Membership, and Programs & Professional Development.

Taylor Tells U.S. Senate Panel Health Insurance Exchanges Need More Competition, Less Stringent Regulation



Ohio's health insurance exchange under the Affordable Care Act is struggling with instability due to a lack of competition spurred by burdensome regulations, [Lt. Gov. Mary Taylor](#) told a U.S. Senate committee Sept. 15 in Washington.

Lt. Gov. Taylor and director of the Ohio Department of Insurance, testified before the Senate Committee on Homeland Security and Governmental Affairs alongside insurance commissioners from three other states. The hearing focused on concerns with the ongoing instability of prices and carriers for plans on the health insurance exchanges.

[Read more](#)



NAIFA-Ohio Capital Conference and Day-at-the-Statehouse

March 14, 2017 - Worthington Hills CC, Columbus

[NAIFA Congressional Conference 2017](#)

May 23-24, 2017 - Washington, D.C.

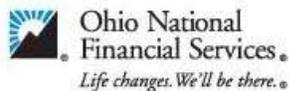
NAIFA-Ohio Leadership Conference and Annual Meeting

July 12, 2017 - Worthington Hills CC, Columbus

[NAIFA Performance + Purpose 2017 Annual Conference](#)

September 8-10, 2017 - Orlando, FL

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