



NATIONAL ASSOCIATION OF INSURANCE AND FINANCIAL ADVISORS



October 2012

In This Issue

[State Undecided on Health Exchange](#)

[Obamacare Opponent Poised to Sue](#)

[KSU Announces New Insurance Bachelor's Degree](#)

[Ohio's Auto and Homeowners Rates Among Lowest](#)

[Ohio Boasts Three Bobo Award Winners](#)

[NAIFA-Ohio Past President Receives Award](#)

[Time for the "Triple Play"](#)

[NAIFA MDRT Experience](#)

[Save the Dates for 2013!](#)

[2012 NAIFA Convention Photos](#)

NAIFA-Ohio Board

President

[David Hamm, LUTCF](#)

President-Elect

[William R. Kecskemetý](#)

Vice President/Treasurer

[Jennifer Alford](#)

National Committeeman

[J. Edward McClendon, LUTCF](#)

Immediate Past President

[Michael A. Lundy, LUTCF, CLF](#)

Trustees

[Cort R. Bradbury, CLU](#)

[D. Taft Hall, LUTCF](#)

[Tasha Jo Hill](#)

[K. Mark Spears, CLU, LUTCF, ChFC](#)

[Rick Walters, LUTCF](#)

Membership Chair

[Charles L. Short, LUTCF](#)

Federal PIC Chair

[James O. Geitgey, LUTCF, FIC, CSA](#)

State PAC Chair

[Charles Brown, CLU - Co-Chair](#)

LII Chair

[Elie Harriett](#)

Executive Vice President

[David W. Field, CAE](#)

Corporate

State Undecided on Health Exchange

Lt. Gov. Mary Taylor says the administration doesn't plan to launch a state-run health insurance exchange, hours after the U.S. Supreme Court upheld most of the federal Affordable Care Act.

[Read More ...](#)

Obamacare Opponent Poised to Sue

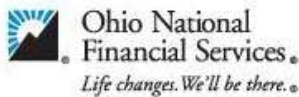
Many opponents of the federal Affordable Care Act (ACA) turned their hopes to a political solution after the U.S. Supreme Court largely upheld the law, but at least one group is still banking on the courts to help block it.

[Read More ...](#)

KSU Announces New Insurance Bachelor's Degree

After seeking approval from the Ohio Board of Regents, Kent State University is now offering a bachelor's degree in insurance studies. The new degree will be offered only at the Salem campus. Kent State leaders said they wanted to offer the degree in order to provide students with expanded employment and

Sponsors



Be a Trusted Advisor to Your Commercial Clients with [NAIFA-Ohio's Workers' Compensation Group Rating Program](#)



Save 10%...

For more information, visit www.naifaeo.com naifamember.smartpros.com

ALERT!

Looming Challenges for Life Insurance Taxes

[View Video](#)

career opportunities.

[Read More ...](#)

Ohio's Auto and Homeowners Rates Among Lowest in U.S.

Lieutenant Governor and Department of Insurance Director Mary Taylor announced Ohio's 2011 average auto and homeowners insurance rates were again among the most competitive in the United States. The Department annually compiles the state's average auto and homeowners insurance rates.

[Read More ...](#)

Ohio Boasts Three Bobo Award Winners for 2011-2012

NAIFA-Mansfield, NAIFA-Northeast Ohio, and NAIFA-Lima are among a small group of prestigious local associations in the federation that have achieved the Jack E. Bobo Award of Excellence for 2011-2012. NAIFA-Mansfield is a "Platinum" award winner, while NAIFA-Northeast Ohio and NAIFA-Lima received the "Silver" award.

[Read More ...](#)

NAIFA-Ohio Past President Receives 2012 Paul S. Mills Scholarship

NAIFA-Ohio Past President, Mick Lundy has been selected as one of the 2012 recipients of the Paul S.

Mills Scholarship from the Foundation of Financial Service Professionals. The program was instituted to recognize a commitment to lifelong education, volunteerism and ethical practice.



Please join us in congratulating Mick Lundy in his outstanding achievement.

Time for the "Triple Play"

Ever since legislative term limits increased the importance of the Advisor/Legislator relationship, NAIFA-Ohio has offered the "Triple Play" program to its members. The "Triple Play" encourages members to make a "no cost" contribution to the campaigns of candidates for the Ohio House, Senate and statewide offices.



[Read More ...](#)



**NAI
FA
MD**



RT Experience

"Inspire to go Higher"

A day of inspirational ideas to take your business to the next level and beyond!

Wednesday, October 17, 2012

9:00 a.m. - 4:00 p.m.

The Annunciation Greek
Orthodox Cathedral - Columbus

[Click here](#) for registration details

Save the Dates for 2013!
March 12 and May 21

As 2012 comes to a close,
attention has quickly shifted to
next year's meetings. The NAIFA-
Ohio Mid Year Management
Conference

and Day-At-
The-
Statehouse
will take place



at the

downtown Sheraton

Columbus, March 12, 2013.

NAIFA-Columbus will host a
PAC event the evening before.

The Annual Convention will take
place at the Embassy Suites
Columbus-Airport, May 21,
2013.

More details to follow, but for
now, save the dates!

2012 NAIFA Convention
Caesars Palace - Las Vegas

[Click Here](#) to view photos!